RFQ# 42015 Ryan White Part A Services - Medical Case Mgmt.
Evaluation Team Score Sheet

Offeror	Meharry Medical College	Nashville CARES	Street Works
Contract Acceptance (Yes/No)	Yes	Yes	Yes
ISA Questionnaire Completed (Yes/No)	Yes	Yes	Yes
Cost (35)	28.00	3.27	22.01
Firm & team Qualifications (25)	22.00	24.00	22.00
Reference Projects (10)	10.00	8.00	10.00
Project Approach & Process (30)	29.00	30.00	29.00
Total Evaluation Scores	**89.00**	**65.27**	**83.01**

Evaluation Comments

Meharry Medical College

Strengths

Firm's proposal provided detailed responsibilities for proposed team members. Firm's proposal demonstrated professional history for providing scope of work outlined in solicitation. Firm provided reference projects to inclued contact information and all of the solicitation evaluative components required with the exception of the below weaknesses.

Weaknesses

Firm's proposed cultural & linguistic competency lacked detail. Firm's provided corrective action plan lacked detail. Two of firm's submitted work plans were not labeled. Firm's submitted Budget Spreadsheets were incorrect in reporting for patient charges.

Nashville CARES

Strengths

Firm's proposal provided detailed information for proposed team members to include role responsibilities and provided all of the solicitation evaluative components required with the exception of the below weaknesses.

Weaknesses

Firm's proposed firm & team qualifications lacked detail, specifically in cultural & linguistic competency and collaboration plan. Firm failed to provide contact information for reference projects. Cost was significantly higher then other submissions

Street Works

Strengths

Firm's proposal demonstrated detailed plan of action to provide services outlined in scope of work. Firm provided detailed reference projects with contact information. Firm's proposal provided a detailed project approach and process for scope of work for this solicitation. Firm's proposal demonstrated knowledge of community and populations served and provided all of the solicitation evaluative components required with the exception of the below weaknesses.

Weaknesses

Firm's proposed agency capacity lacked detail. Firm's proposed audit findings lacked detail. Firm's description of the accounting system in place lacked detail. Firm's demonstrated cultural & linguistic competency lacked detail. Firm's proposed firm & team qualifications lacked detail.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Ryan White Part A Services; RFQ# 42015			28	7	35
Medical Case Mgmt					
Offeror's Name	**Total Bid Amount**	**SBE/SDV Participation Amount ***	**RFP Cost Points**	**RFP SBE/SDV Points**	**Total Cost Points**
Street Works	$165,166.00	$0.00	**22.01**	**0.00**	**22.01**
Meharry	$129,859.00	$0.00	**28.00**	**0.00**	**28.00**
Nashville CARES	$1,111,930.00	$0.00	**3.27**	**0.00**	**3.27**

*** No SBE/SDV Participation was proposed by either Offeror**